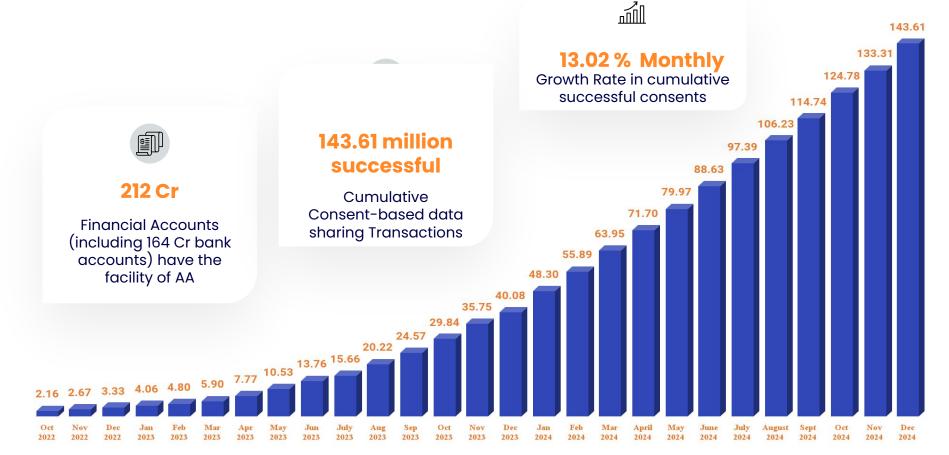
## Account Aggregator Ecosystem: Transforming India's Financial Services



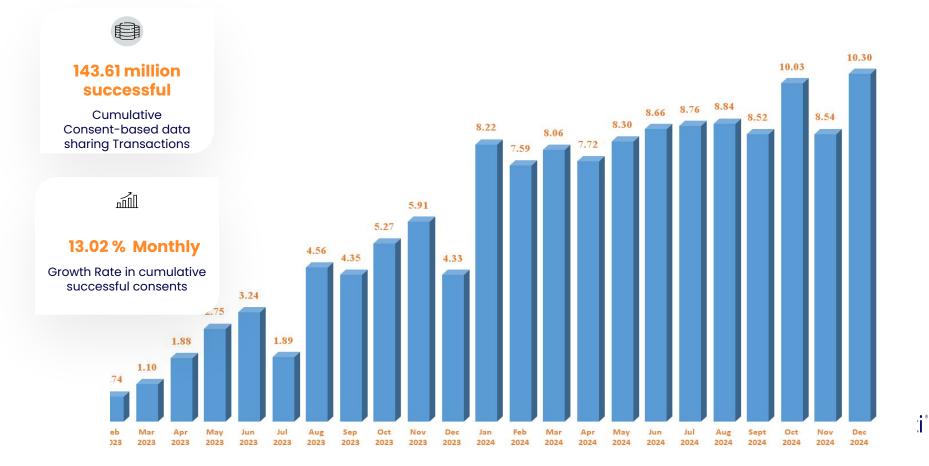


## **143.61 Million Cumulative Successful Consents**



-

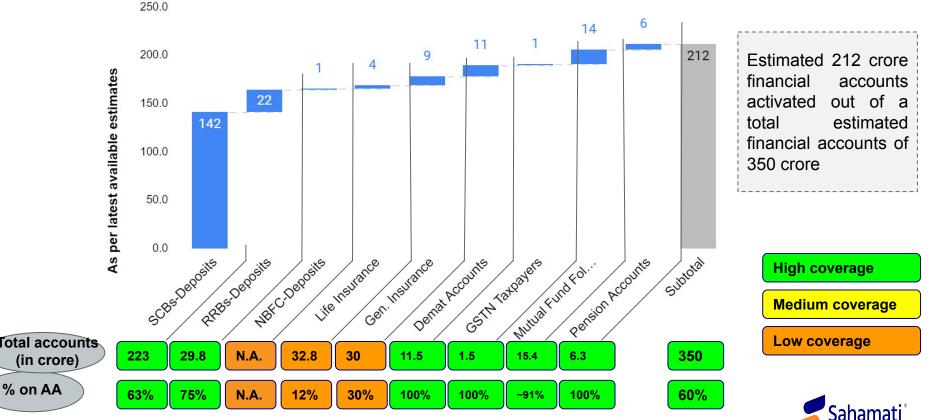
## Monthly successful consents fulfilled



-

## Financial Information Coverage across sectors has increased significantly

Number of Accounts Activated on AA, in Crore



\* Data has been collated from various sources with few inbuilt assumptions as well. Data pertains to FY22 and FY23 for different FI Types, based on availability. Accuracy margin of +/- 10%

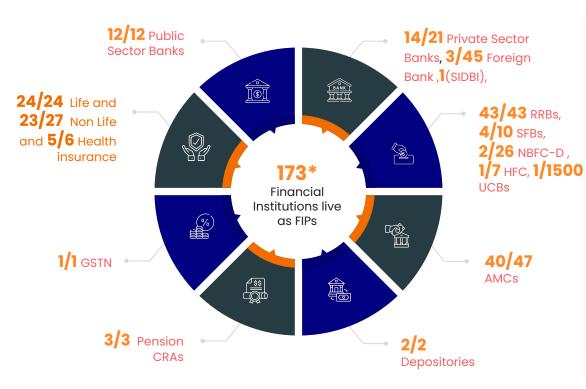
## FIUs Live and Usage Distribution - Dec'24



### Key Use Cases!

| <b>B</b>       | Loan Underwriting-PL, HL, Auto, CD, BL. LAP                 |
|----------------|---|
|                | Personal Finance Management                                 |
| $(\bigcirc)$   | Enhanced KYC- Bank Account Verification                     |
| Ð              | Opening of Demat Accounts                                   |
| <b>1</b>       | Underwriting of life insurance policies                     |
| ø              | Wealth Management and Advisory Services                     |
|                | Compliance Reporting  |
|                | Loan Monitoring- End Use, EWS, Limit Reset                  |
| ĥ              | Loan Collections  |
|                | MSME Lending using GST-Upcoming                             |
|                | LAS/LAMF-Upcoming   |
| Î              | Monitoring of Government Schemes-Upcoming                   |
| ш <sup>®</sup> | Risk Monitoring of Vendors, Sourcing and<br>Recovery Agents |
| 놧              | Nominee Management-proposed                                 |
|                |   |

# Account Aggregator is enabled with cross sectoral data types-31st December 2024



#### Already Live !

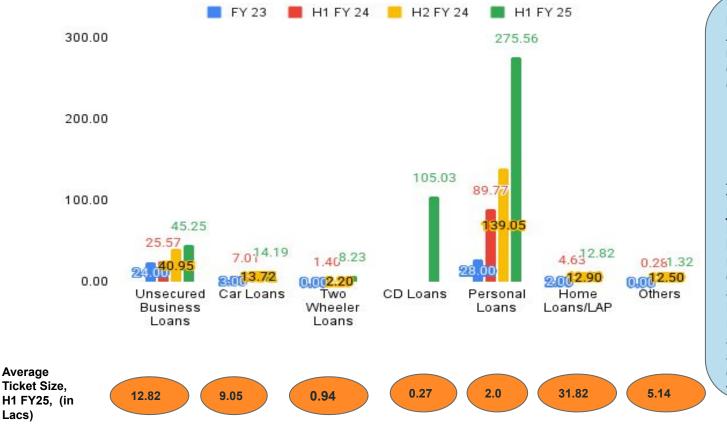
|    | Deposits (Singly held savings a/cs &<br>sole-prop current a/cs) |
|----|---|
|    | Term Deposits   |
| 0  | Recurring Deposits  |
| Ð  | Equity Shares (Demat)   |
| ß  | Exchange Traded Funds   |
| ø  | Mutual Funds Units (Physical)                                   |
|    | Insurance Policies  |
| \$ | Unit Linked Investment Plan                                     |
| ĥ  | Balances under National Pension System                          |
| ×  | Goods and Services Tax Return<br>(GSTR 1 & 3B)                  |
|    | Systematic Investment Plan<br>(Demat & Non Demat)               |
| Î  | AIFs (Demat)  |
| Ę  | IDRs  |
| Ŕ  | CIS   |
|    | InVIT   |
|    | Sahamat   |



WWW.SAHAMATI.ORG.IN

## Growth in lending disbursements via AA





Unsecured lending (₹426 billion) is driving usage in the AA ecosystem. In H1 FY25, the majority of the loans were disbursed in the following two categories

- 1) Personal and CD loans - ₹381 Billion
- 2) Unsecured business Ioan - ₹45 Billion

AA implementations initially focused on small-ticket digital journeys, but as the scope of integration expands across business units, we expect a rapid increase in loan disbursals. Over time, we anticipate growth in secured loans, long-tenure products, larger ticket sizes, and assisted journeys, which will also impact product-wise distributions and average ticket sizes.



Source: Primary Survey of Top lending FIUs

### FIP Composition: Accounts Linked Across License Categories (%)

| Month       | Private Sector<br>Banks | Public Sector<br>Bank | RRBs  | Small Finance Banks | Insurers | GSTN                  | RTA(CAMS,Kfintech) | Depository(Cent<br>ral depository ,<br>National<br>security ) |         | Deposit taking<br>NBFC and HFC |  |
|-------------|-------------------------|-----------------------|-------|---------------------|----------|-----------------------|--------------------|---|---------|--------------------------------|--|
| Mar-24      | 41.88%                  | 55.77%                | 0.16% | 1.16%               | 0.02%    | 0.0022%               | 0.0722%            | 0.9380%   | 0.0021% | 0.0004%                        |  |
| April-24    | 40.80%                  | 56.79%                | 0.24% | 1.09%               | 0.02%    | 0.0024%               | 0.0863%            | 0.9682%   | 0.0021% | 0.0006%                        |  |
| May-24      | 41.52%                  | 55.89%                | 0.25% | 1.08%               | 0.02%    | 0.0033%               | 0.0972%            | 1.1430%   | 0.0022% | 0.0007%                        |  |
| June-2<br>4 | 41.01%                  | 56.26%                | 0.26% | 1.04%               | 0.01%    | 0.01% 0.0030% 0.1005% |                    | 1.3080%   | 0.0022% | 0.0007%                        |  |
| July-24     | 40.44%                  | 56.62%                | 0.29% | 1.03%               | 0.01%    | 0.0033%               | 0.1042% 1.4905%    |   | 0.0022% | 0.0007%                        |  |
| Aug-24      | 40.15%                  | 56.79%                | 0.30% | 1.01%               | 0.01%    | 0.0043%               | 0.1148%            | 1.6204%   | 0.0022% | 0.0006%                        |  |
| Sept-24     | 39.86%                  | 57.01%                | 0.31% | 0.96%               | 0.01%    | 0.0053%               | 0.1112%            | 1.7235%   | 0.0022% | 0.0006%                        |  |
| Oct-24      | 39.68%                  | 56.13%                | 0.34% | 0.91%               | 0.01%    | 0.0051%               | 1.1551%            | 1.7608%   | 0.0022% | 0.0006%                        |  |
| Nov-24      | 40.37%                  | 56.28%                | 0.37% | 0.94%               | 0.01%    | 0.0063%               | 0.1243%            | 1.8940%   | 0.0022% | 0.0006%                        |  |
| Dec-24      | 40.04%                  | 56.36%                | 0.41% | 0.93%               | 0.01%    | 0.0080%               | 0.1345%            | 2.1001%   | 0.0022% | 0.0006%                        |  |



## FIU Composition: Successful Consent Fulfillment Across License Categories (%)

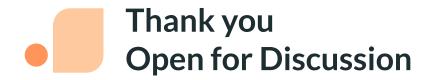
| Month    | NBFC  | Insuran<br>ce<br>Broker | PM,POP,Research<br>Analyst,Authorized<br>dealer-2,AIF | PPIs ,<br>TReDs | RRBs,Small<br>Finance Bank | NBFC P2P | HFC  | RIA   | Private<br>Banks | Public Banks | Stock<br>Broker | Life<br>Insuran<br>ce<br>Compan<br>y | General<br>Insuran<br>ce<br>Compan<br>y | АМС    | Retirem<br>ent<br>Adviser<br>and<br>POP |
|----------|-------|-------------------------|---|-----------------|----------------------------|----------|------|-------|------------------|--------------|-----------------|--------------------------------------|---|--------|---|
| Mar-24   | 67.81 | 0.09                    | 0.05  | 0.00            | 0.01                       | 1.16     | 0.63 | 9.55  | 8.53             | 1.28         | 10.68           | 0.10                                 | 0.0030                                  | 0.0005 | 0.05                                    |
| April-24 | 67.64 | 0.09                    | 0.05  | 0.00            | 0.01                       | 1.22     | 0.64 | 11.25 | 7.99             | 1.28         | 9.61            | 0.11                                 | 0.0031                                  | 0.0005 | 0.04                                    |
| May-24   | 67.96 | 0.09                    | 0.06  | 0.00            | 0.01                       | 1.29     | 0.64 | 10.89 | 7.50             | 1.26         | 10.09           | 0.10                                 | 0.0032                                  | 0.0004 | 0.04                                    |
| June-24  | 67.61 | 0.13                    | 0.09  | 0.00            | 0.01                       | 1.29     | 0.65 | 11.30 | 7.05             | 1.20         | 10.46           | 0.09                                 | 0.0032                                  | 0.0004 | 0.04                                    |
| July-24  | 67.22 | 0.19                    | 0.02  | 0.00            | 0.02                       | 1.27     | 0.66 | 11.95 | 6.59             | 1.15         | 10.74           | 0.09                                 | 0.0032                                  | 0.0004 | 0.03                                    |
| Aug-24   | 65.85 | 0.20                    | 0.03  | 0.00            | 0.02                       | 1.33     | 0.66 | 10.80 | 9.94             | 0.86         | 10.14           | 0.08                                 | 0.0061                                  | 0.0010 | 0.03                                    |
| Sept-24  | 65.23 | 0.23                    | 0.04  | 0.00            | 0.02                       | 1.35     | 0.68 | 11.23 | 9.87             | 0.83         | 10.41           | 0.08                                 | 0.0063                                  | 0.0011 | 0.03                                    |
| Oct-24   | 64.46 | 0.26                    | 0.15  | 0.00            | 0.02                       | 1.37     | 0.66 | 11.84 | 9.33             | 0.80         | 10.95           | 0.08                                 | 0.0060                                  | 0.0011 | 0.04                                    |
| Nov-24   | 64.39 | 0.27                    | 0.21  | 0.00            | 0.03                       | 1.42     | 0.62 | 12.00 | 9.67             | 0.79         | 10.43           | 0.07                                 | 0.0064                                  | 0.0010 | 0.05                                    |
| Dec-24   | 63.63 | 0.29                    | 0.22  | 0.00            | 0.03                       | 1.46     | 0.60 | 12.53 | 9.23             | 0.78         | 11.05           | 0.07                                 | 0.0063                                  | 0.0010 | 0.07                                    |



Data may contain marginal errors due to rounding off or approximation

Note

• Retirement Advisors are not part of the AA ecosystem since December 2023



Email: info@sahamati.org.in

